ALZHEIMER SOCIETY OF CALGARY Financial Statements Year Ended March 31, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Members of Alzheimer Society of Calgary

Qualified Opinion

We have audited the financial statements of Alzheimer Society of Calgary (the Society), which comprise the statement of financial position as at March 31, 2020, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as at March 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Society derives revenue from contributions the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Society and we were not able to determine whether any adjustments might be necessary to contributions, excess of revenues over expenses and cash flows for the years ended March 31, 2020 and 2019, current assets as at March 31, 2020 and 2019, and net assets as at April 1 and March 31 for both the 2020 and 2019 fiscal years. Our audit opinion on the financial statements for the year ended March 31, 2019 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

(continues)

Independent Auditor's Report to the Members of Alzheimer Society of Calgary (continued)

In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants

August 19, 2020



ALZHEIMER SOCIETY OF CALGARY Statement of Financial Position March 31, 2020

		2020	2019
ASSETS			
CURRENT			
Cash and cash equivalents	\$	548,160	\$ 273,414
Accounts receivable		35,549	6,107
Goods and services tax recoverable		11,081	10,331
Prepaid expenses	-	64,483	40,089
		659,273	329,941
CAPITAL ASSETS (Net of accumulated amortization) (Note 3)		26,212	16,419
LONG TERM INVESTMENTS (Note 4)		2,522,786	2,940,869
	\$	3,208,271	\$ 3,287,229
LIABILITIES AND NET ASSETS			
CURRENT			
Accounts payable	\$	52,733	\$ 108,800
Deferred contributions (Note 5)	_	383,026	350,577
		435,759	459,377
DEFERRED REVENUE (Note 4)	2	1	1
	_	435,760	459,378
NET ASSETS			
Unrestricted		746,299	811,432
Internally restricted (Note 6)		2,000,000	2,000,000
Net investment in equipment	<u> </u>	26,212	16,419
	_	2,772,511	2,827,851
	\$	3,208,271	\$ 3,287,229

ON BEHALF OF THE BOARD

Director

Director

Statement of Operations

Year	Ended	March	31,	2020

		2020	2019
UNRESTRICTED REVENUE			
Contributions General (Note 9) Bequests	\$	1,084,595 272,174	\$ 988,778 255,747
Learning and support services - fees for service Investment income (Note 10) Government subsidies - COVID-19		32,545 143,335 33,279	34,153 117,764 -
		1,565,928	1,396,442
RESTRICTED REVENUE			
Club 36 Day Programs (Schedule 1) Contracted services - Alberta Health Services Fees for service and contributions Learning and support services (Note 8) Dementia Network (Note 8) Contributions for research	91 <u></u>	573,901 91,243 481,091 245,554 12,151	573,901 82,367 455,244 317,684 22,242
TOTAL REVENUE (Note 7)	6 	1,403,940 2,969,868	1,451,438 2,847,880
EXPENSES (Note 11) Programs	112	_,	
Club 36 Day Programs (Schedule 1) Learning and support services First Link Volunteer program Communications		783,220 668,312 21,041 5,467 198,295	787,311 489,941 148,233 3,467 176,018
Dementia Network Research Fundraising events (Note 9)		245,227 12,151 135,792	376,849 22,242 144,982
Fund development Program support	_	343,283 117,141	321,073 114,639
	-	2,529,929	2,584,755
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES FROM OPERATIONS		439,939	263,125
Unrealized gain (loss) on investments (Note 10)	<u> </u>	(495,279)	(61,256)
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	<u>\$</u>	(55,340)	\$ 201,869

ALZHEIMER SOCIETY OF CALGARY Statement of Changes in Net Assets Year Ended March 31, 2020

	Uni	restricted	Internally Restricted	 t Investment Equipment	2020	2019
NET ASSETS - BEGINNING OF YEAR	\$	811,432	\$ 2,000,000	\$ 16,419	\$ 2,827,851	\$ 2,625,982
Excess (deficiency) of revenue over expenses		(55,340)	-	Œ	(55,340)	201,869
Amortization		18,223		(18,223)	-	= :
Additions to capital assets	ATT TO THE REAL PROPERTY.	(28,016)	= 8	28,016		-0
NET ASSETS - END OF YEAR	\$	746,299	\$ 2,000,000	\$ 26,212	\$ 2,772,511	\$ 2,827,851

Statement of Cash Flows Year Ended March 31, 2020

	2020	2019
OPERATING ACTIVITIES Excess of unrestricted revenue over expenses	\$ (55,340)	\$ 201,869
Items not affecting cash: Amortization Realized (gain) loss on investments Unrealized (gain) loss on investments	18,223 8,690 495,279	13,899 1,159 61,256
Changes in non-cash working capital (Note 12)	466,852 (78,204)	278,183 102,912
Cash flow from operating activities	 388,648	381,095
INVESTING ACTIVITIES Purchase of capital assets Purchase of long-term investments Proceeds on sale of long-term investments	 (28,016) (486,911) 401,025	- (1,960,888) 960,791
Cash flow used by investing activities	 (113,902)	(1,000,097)
INCREASE (DECREASE) IN CASH FLOW	274,746	(619,002)
Cash - beginning of year	 273,414	892,416
CASH - END OF YEAR	\$ 548,160	\$ 273,414
CASH FLOWS SUPPLEMENTARY INFORMATION Investment income received (Note 10)	\$ 143,335	\$ 117,764
CASH CONSISTS OF: Cash and cash equivalents	\$ 548,160	\$ 273,414

Notes to Financial Statements Year Ended March 31, 2020

NATURE OF OPERATIONS

The Alzheimer Society of Calgary is a charitable organization incorporated under the Societies Act of Alberta with a mission to enable local people impacted by dementia to live life well and build the capacity of the community to support and care for them. This is accomplished through the provision of support, information and referrals for individuals and families living with dementia; adult day programs in two Calgary sites; training and education for professional care partners; and public awareness and education activities. The Society also provides funding for research into the cause and cure of Alzheimer's disease and dementia.

As income from contracted services and fees for service is insufficient to cover the costs of all programs undertaken, the ongoing operations of the Society are dependent on donations and fundraising from those interested. Consequently, the Society is exposed to liquidity risk which is the risk of encountering difficulties meeting its financial obligations because of the uncertainty of the amount and timing of receipt of contributions from its supporters. This liquidity risk has been mitigated by the establishment of an internally restricted fund to provide against an interruption in operations, should there be difficulty in meeting the Society's obligations (Note 6).

The Society is a registered charity and is therefore exempt from the payment of income tax.

SUMMARY OF ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Financial statements are prepared on the assumption that the entity is a going concern, meaning that it will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. Management is required to assess whether there are any events or conditions that may cast significant doubt upon the entity's ability to continue as a going concern. Management is not aware of any such material uncertainties; accordingly these financial statements have been prepared using the going concern assumption.

A summary of accounting policies used is as follows:

Financial instruments policy

Financial instruments reported in these financial statements include cash and cash equivalents, accounts receivable, long-term investments and accounts payable. All these financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets being long term investments with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments being cash and cash equivalents, accounts receivable and accounts payable, are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Fair value for accounts receivable and accounts payable is considered to be the same as their cost due to the short terms to maturity. Fair value for long term investments is determined by reference to closing market prices at year end.

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Notes to Financial Statements Year Ended March 31, 2020

2. SUMMARY OF ACCOUNTING POLICIES (continued)

Cash and cash equivalents

Cash and cash equivalents include cash in banks and brokerage accounts, and short term deposits capable of liquidation within 90 days.

Capital assets

Capital assets purchased are recorded at cost. Donated capital assets and artwork are recorded at fair value when a fair value can be reasonably determined.

Website development costs are capitalized when they exceed the Society's capitalization threshold due to the fact that they benefit future periods through education of the public and financial support to the Society.

Capital assets are amortized on a straight-line basis over their estimated useful lives of four to five years. Donated artwork is not amortized.

Revenue recognition

The Society follows the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Gifts in kind for which an independent valuation is available and which have been receipted for income tax purposes are recorded at the receipted amount in unrestricted contributions. Gifts in kind not receipted for income tax purposes have not been recorded in the financial statements (*Note 7.*).

Restricted contributions received for the purchase of equipment are deferred and amortized to income on the same basis as the amortization of the equipment acquired.

Fees for service are recognized when the related service is provided

Investment income includes dividends, interest, and realized and unrealized gains and losses. Unrealized gains and losses on financial assets carried at fair value are included in investment income and recognized as revenue in the statement of operations (*Note 9*).

Donated services

During the year volunteers contributed thousands of hours to assist the Society in carrying out its mission. Because of the difficulty of determining their number and fair value, donated services are not recognized in the financial statements.

Allocation of general support expenses to other functions

The Society presents expenses in the statement of operations on the basis of function performed, including programs, research, fundraising events, fund development and program support.

Expenses which are directly attributable to a function are recorded as expenses of that function. Expenses which are not directly attributable to any specific function are recorded as program support expenses.

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Notes to Financial Statements Year Ended March 31, 2020

2. SUMMARY OF ACCOUNTING POLICIES (continued)

Use of estimates

In preparing the Society's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the year. Actual results could differ from these estimates.

These financial statements include estimates for valuation of long term investments, amortization of capital assets, accrued expenses and allocation for administration salaries and costs between departments.

3. CAPITAL ASSETS

	_	Cost		Accumulated In amortization		Net Book Value 2020		Net Book Value 2019	
Equipment									
Office equipment	\$	226,095	\$	226,095	\$		\$	12,620	
Donated artwork		3,800		-		3,800		3,800	
		229,895		226,095		3,800		16,420	
Intangible assets									
Website	21-3	104,121		81,709		22,412			
	\$	334,016	\$	307,804	\$	26,212	\$	16,420	

Notes to Financial Statements Year Ended March 31, 2020

4.	LONG TERM INVESTMENTS	13-	2020	2019
	Cash equivalents, measured at amortized cost Preferred shares, measured at fair market value Fixed income bonds, measured at fair market value Common shares, measured at fair market value Other, measured at fair market value Cash surrender value of life insurance policy, measured at amortized cost	\$	157,717 889,265 914,321 264,708 296,774	\$ 246,646 1,201,945 1,078,711 120,894 292,672
		\$	2.522.786	\$ 2.940.869

Fixed income bonds

Investments include a portfolio of laddered fixed income bonds with interest rates from 4.4% to 5.85% expected to be held to maturities up to November 2020. The Society is exposed to interest rate risk on the fixed income bonds to the extent that interest rates fluctuate while the investments are owned. As these bonds are traded on the open market, changes in interest rates will affect the fair value of the investments. It is anticipated that the maturing investments will be reinvested so have all been treated as long-term investments.

Cash surrender value of life insurance policies

The Society has been irrevocably appointed as the sole beneficiary on a term life insurance policy having a face value of \$100,000. As there is no cash surrender value in this policy, it has been recorded at a nominal value of \$1 which is offset by deferred revenue of \$1.

5. DEFERRED CONTRIBUTIONS

Deferred contributions represent unspent resources received in the current year which have been restricted by the contributors to be used to fund specific programs to be conducted in following years. Changes in the deferred contributions balance are as follows:

	· ·	2020	2019
Balance, beginning of year Restricted contributions received during the year Recognized in revenue	\$	350,577 579,376 (546,927)	\$ 284,300 682,474 (616,197)
Balance, end of year	\$	383,026	\$ 350,577

Deferred contributions on hand at March 31, 2020 are for support of various initiatives and projects by the Society.

Notes to Financial Statements Year Ended March 31, 2020

6. INTERNALLY RESTRICTED NET ASSETS

The Society's Board of Directors has internally restricted net assets in order to provide a reserve to be used to ensure ongoing operations of the Society's programs and services, should there be an unanticipated interruption or decline in revenue, or for other purposes as determined by the Board.

	_	2020	2019
Balance, beginning of year Addition to internally restricted	\$	2,000,000	\$ 1,400,000 600,000
Balance, end of year	\$	2,000,000	\$ 2,000,000

7. CLASSIFICATION OF REVENUE

		2020	2019
Contributions Grants and other funding	\$	1,626,337 1,046,678	\$ 1,467,129 1,142,580
Fees for service Investment income	_	120,239 143,335	120,408 117,764
Subtotal Government grant - COVID-19	_	2,936,589 33,279	2,847,881
	\$	2,969,868	\$ 2,847,881

Included in contributions of \$1,626,336 (2019: \$1,467,129) are receipted gifts in kind totaling \$5,009 (2019: \$5,934) received in connection with annual fund-raising events.

Contributions in kind of \$40,344 (2019: \$84,941) were received from corporate sponsors to assist with various specific fund-raising events. As these contributions are in kind and have not been receipted for income tax purposes, the amount has not been recorded in these financial statements.

Notes to Financial Statements Year Ended March 31, 2020

8. RESTRICTED REVENUE - FUNDING FOR PROGRAMS

Funding source	arning and oort Services	Dementia Network			Total		
United Way	\$ 99,263		-	\$	99,263		
Gordie Howe C.A.R.E.S Alzheimer Society of Alberta and	257,834	\$	25,500		283,334		
Northwest Territories	26,617		-		26,617		
Other - organizations and individuals	 97,377		220,054		317,431		
					-		
	\$ 481,091	\$	245,554	\$	726,645		

Learning and Support Services (LSS) is a key program delivered by the Society under which a team of social workers provides support and connections to community resources. The LSS team also delivers education to a wide variety of stakeholders, including people impacted by dementia and their families, the public, and professionals working in the field of dementia care.

Dementia Network Calgary is a multi-stakeholder group of organizations and individuals that is taking a cross-sector, collaborative approach to tackling the complex challenges of dementia. The Alzheimer Society of Calgary provides backbone support for the initiative which includes coordination of activities, communications, awareness and mobilization of funding.

9. PRIMARY FUND-RAISING INITIATIVES

The following summarizes the revenue from specific fund-raising activities occurring in the year, as included in total contributions revenue of \$1,084,595, as well as directly related expenses.

	F	Revenue	E	xpenses	2020	2019
General & direct mail contributions Walk/Run	\$	592,182 287,520	\$	38,953 96,839	\$ 553,229 190,681	\$ 367,364 210,448
	\$	879,702	\$	135,792	\$ 743,910	\$ 577,812

Notes to Financial Statements Year Ended March 31, 2020

10. INVESTMENT INCOME

Investment income consists of the following:

	2020		2019	
Interest and dividend Income Gain (loss) on sale of investments	\$	152,025 (8,690)	\$	118,923 (1,159)
Subtotal Unrealized gain (loss) on investments		143,335 (495,279)		117,764 (61,256)
Total investment income	\$	(351,944)	\$	56,508

All investment income is available for use in general operations.

11. CLASSIFICATION OF EXPENSES

	3	2020	2019
Salaries and benefits	\$	1,539,432	\$ 1,488,456
Rent		203,979	179,536
Program support, materials, supplies & technology		184,171	159,443
Research grants		12,151	22,242
Legal, accounting, and audit fees		37,233	36,907
Direct fund-raising expenses		98,877	116,194
Public awareness		81,598	56,314
Amortization		18,223	13,899
Direct programming expenses		288,257	393,536
Strategic Planning		1,684	669
Conferences, education and training		40,437	44,577
Travel, and vehicle repairs and maintenance		9,282	9,020
Life insurance premiums		2,039	2,039
Consulting fees		12,566	33,203
Leasehold improvements	-		28,723
	\$	2,529,929	\$ 2,584,758

Total salaries and benefits of \$1,539,432 (2019: \$1,488,456) include \$126,759 (2019: \$113,712) paid as remuneration to employees whose principal duties involve fund-raising.

12. CHANGES IN NON-CASH WORKING CAPITAL

	 2020	2019
Accounts receivable Accounts payable Deferred contributions Prepaid expenses GST payable (receivable)	\$ (29,442) (56,067) 32,449 (24,394) (750)	\$ 1,361 39,757 66,277 (4,324) (159)
	\$ (78,204)	\$ 102,912

Notes to Financial Statements Year Ended March 31, 2020

13. FINANCIAL INSTRUMENTS

The Society is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Society's risk exposure and concentration as of March 31, 2020.

(a) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Society is exposed to market risk through its investments. The Society manages this risk through an established investment policy.

(b) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rate. The Society is exposed to interest rate risk arising from the possibility that interest rate fluctuations will affect the value of its fixed rate investments. The Society manages this risk through an established investment policy.

(c) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Society is exposed to other price risks through its investment in quoted shares.

Unless otherwise noted, it is management's opinion that the Society is not exposed to significant other price risks arising from these financial instruments.

14. RELATED PARTY TRANSACTIONS

The Society is incorporated as an independent local not-for-profit organization serving Calgary and surrounding regions. The Society works collaboratively with the Alzheimer Society of Alberta and Northwest Territories (ASANT), which is a federated member of the Alzheimer Society of Canada (Canada); however, there is no joint control or significant influence exercised by Canada or ASANT over the Society's operating and investing decisions.

Notes to Financial Statements Year Ended March 31, 2020

15. COMMITMENTS

The Society entered into a lease for its office premises for a period of eleven years ending November 30, 2027. The lease requires annual base rent and parking of approximately \$73,000 excluding additional common area costs estimated at \$70,000 to \$75,000 annually which are included in total rent expenses of \$203,979 (Note 11).

The Society entered into lease agreements for space in which it conducts its Club 36 Seton and Club 36 Harvest Hills day programs. The Seton lease agreement was signed for five years ending November 30, 2022 and requires an annual base rent of approximately \$27,850. The Harvest Hills lease was renewed for three years, ending March 31, 2023, requiring annual base rent of approximately \$30,000. Annual rents on both of these locations are included in total rent expenses of \$203,979 (Note 11).

The Society has entered into contracts for the lease of office equipment that end November 2022, May 2023 and July 2025 requiring annual payments of approximately \$9,200.

The minimum annual base rent payments for the next five years are:

	\$
2021	141,875
2022	145,021
2023	131,879
2024	80,998
2025	84,630

16. SUBSEQUENT EVENTS

Just prior to year-end, the World Health Organization categorized the outbreak of a strain of the novel coronavirus (COVID-19) as a pandemic which has lead to a number of public health and emergency measures which have been put in place by various levels of government to attempt to combat the spread of the virus. At this time, the duration and potential impact of COVID-19 is unknown and it is not possible to reliably estimate the impact these events may have on the financial results and condition of the Society in future periods.

ALZHEIMER SOCIETY OF CALGARY Schedule of Club 36 Day Programs Year Ended March 31, 2020

(Schedule 1)

	2020			2019		
REVENUE Contracted services - Alberta Health Services Fees for service - Alberta Health Services Fees for service - clients Contributions, including bequests Music & art therapy revenue Music & art therapy contributions		573,901 14,080 25,345 37,492 7,722 6,604	\$	573,901 17,690 24,380 36,660 1,284 2,353		
	71 	665,144		656,268		
EXPENSES Salary and employee benefits Program support Program and craft supplies Food and kitchen supplies Rent and cleaning Mileage and parking		590,747 44,098 28,426 42,754 73,835 3,359		579,801 68,861 25,716 38,919 70,897 3,118		
DEFICIENCY OF EXPENSES OVER REVENUE	\$	(118,075)	\$	(131,044)		